

brecon briefing

GROWTH THROUGH EXCELLENCE

As easy as ABC

“From the time that we first entered into the discussions which culminated in Brecon Pharmaceuticals joining AmerisourceBergen Corporation (ABC) in March 2006, I was an enthusiastic supporter of the proposed acquisition.

ABC is one of the world’s largest pharmaceutical services companies, and we could quickly see the strategic benefits of belonging to the group. Of particular significance would be the

links with our sister pharmaceutical packaging companies in the USA, American Health Packaging and Anderson Packaging. For its part, Brecon offered ABC a much sought-after pharmaceutical packaging presence in Europe.

As we complete our first full financial year under our new ownership, it is very gratifying to be able to comment that our hopes and aspirations have been fully met in every respect. Our customers have welcomed our combined presence both sides of the Atlantic; the management team

has been completely supported in its business planning and capital expenditure initiatives; and we are all working together on the next stages of our business expansion.

During the past year, we have added many new customers to the Brecon fold and we fully expect this to continue. We hold dear to our hearts Brecon’s reputation for its high standards of quality and customer service, and we are delighted to have become part of the strong and successful group that is AmerisourceBergen.”

John Bath, President and MD



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Business Development Manager

Brecon is delighted to announce the expansion of its sales team with the appointment of Andy Causer as a new Business Development Manager.

Andy joins Brecon from processing and packaging equipment supplier Romaco, where he worked for 11 years in a number of roles including Sales Manager. Prior to joining Romaco, Andy gained further experience in the pharmaceutical and healthcare

sector, working for Wyeth Pharmaceuticals and Cyanamid.

In his new role for Brecon, Andy will be working alongside Business Development Manager Louise Dando, and will be reporting to Business Development Director, Steve Kemp.

Andy, who lives on the South Coast, will be looking to open up new contracts for Brecon throughout the UK and Europe. Commenting on his appointment he said, “I am really looking



forward to the challenges of this new role with Brecon. I have known the company for many years and it is great to now be a part of this dynamic business. I am looking forward to helping the team expand the business further.”

DIARY DATE

■ The Prescription for Success

John Bath is Vice-Chairman of the Healthcare Compliance Packaging Council – Europe’s Board.

The HCPC European Conference 2007 entitled *Drug Packaging – the Prescription for Success* is being held on 8 November 2007 in Copenhagen. For more information please visit their web site: www.hcpc-europe.org

STOP PRESS

■ Brecon has scooped the ‘Supply Chain Management’ Award in **The European Outsourcing Awards 2007**. Steve Kemp accepted the award on behalf of Brecon’s team at a gala awards dinner, held at Le Meridien Gallia Hotel in Milan on 3 October.



Festival parking raises £9,000 for Lions

Brecon donated their car parking facilities to the local Lions Clubs during the summer’s Hay Festival and raised an incredible £9,000 for charity.

The world famous *Guardian Hay Festival* is located in the fields opposite Brecon’s state-of-the-art

facilities off the main road in Hay-on-Wye. The company’s car park provides over 250 spaces and the Lions Clubs used the facilities over the weekends throughout the festival.

Brecon’s Operations Director Andrew Billington said, “We are thrilled to have been able to help

the local Lions Clubs raise so much money, which will be used to support local causes. The Festival event attracts visitors from all over the world and we are pleased to have been able to support the Festival, while at the same time benefiting the local community in this way.”

MBE for DES

Brecon is extremely proud to announce that its Training and Standards Development Manager Des Preece, has been awarded the MBE in the Queen's Birthday honours.

Des was awarded the MBE for services to Business and to Young People in mid-Wales. He will receive his honour at the Palace during November, 2007.



Commenting on Des' Award, Brecon's President and MD John Bath said, "This is an outstanding achievement and thoroughly deserved. All who know Des will testify to his passion for successful business development in Wales and for the crucial role of training in that endeavour. That Brecon Pharmaceuticals has had the great good fortune to have been a primary beneficiary of Des' work is something for which we are inestimably grateful."



From left to right: Mike Morgan (Assessor Myrick Training) Sheila Allen, Diane Muir, Becky Chambers, Simon Morgan, Lana Morrison, Stuart Huxley, Teresa Holdsworth, (Head of Skills Development Welsh Assembly Government), Tim Davies, Marcia Evans, Andrew Billington (Brecon's Operations Director) Anna Lote, Barry Roberts (Brecon's Head of HR), Des Preece (Brecon's Training and Standards Development Manager).

Brecon's modern apprentices are honoured

The Head of Skills Development at Welsh Assembly Government, Teresa Holdsworth, visited Hay-on-Wye recently to present training awards to eight employees from Brecon.

Teresa Holdsworth attended the ceremony which was held at the Swan Hotel in Hay-on-Wye, and presented certificates to the employees who had all successfully completed various National Vocational Qualifications (NVQ) elements within the Modern Apprenticeship Framework Certificate in Management.

Brecon has a strong commitment

to the ongoing training of all its employees, and the company is an approved centre for the delivery, assessment and certification of NVQ Qualifications in many disciplines.

Brecon's Training and Standards Development Manager Des Preece said, "Brecon is committed to the development of its people. The Company Management Development programme is designed to develop leaders to meet the challenges of change with the need to compete in a global market. The support of the Welsh Assembly Government Modern Apprenticeship scheme with the provision of training seminars and assessment through

Myrick Training is invaluable. All the candidates have achieved very worthwhile qualifications and we are very proud of them all."

During the presentation Teresa Holdsworth said, "In today's environment it seems the only constant is change. Leadership is an essential facet and driver of change and it is commendable that Brecon Pharmaceuticals fully accepts this concept. Through a systematic training programme the company develops their managers/leaders for the future. The Modern Apprenticeship scheme supports this proactive approach of building requisite skills and knowledge to compete in the global market".

Hapa Expansion

To introduce increased flexibility and efficiency into its production lines, Brecon has purchased two additional Hapa 226 I, UV Flex printers.

The two new advanced lines provide on or off-line printing and work in combination with the latest Hapa 532 laser engraving technology which enables the

rapid production of print mats in-house, via digital technology.

The new system enables Brecon to produce batch specific print mats for customers in just 4-6 hours, as opposed to the traditional method which could have taken several days.

The new system introduces considerable savings on materials and increased flexibility to meet customer demands more

efficiently. Commenting, Brecon's Operations Director Andrew Billington said, "The two new Hapas have increased efficiency and streamlined our processes significantly.

We now have the capability to produce print mats same day which provides a faster response and greater flexibility for our customers."



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